

Dear Valued Distributor

This letter is to inform all Spectrom Distributors worldwide of the price changes that will take effect on **July 1st, 2008**.

Spectrom price increases are due to multiple geopolitical factors, such as; global demand of raw materials, rising costs in transportation, competitor price increases and overall inflationary pressures.

As you are aware many of our competitors have raised prices this year. In keeping with our pricing strategy Spectrom will continue to be approximately 20% less than the OEM's at list.

2008 Spectrom Price Increase

Warren Rupp:	5% increase
ARO:	4% increase
Yamada:	0% increase
Versa:	5% increase
Graco:	0% increase
Viking:	3% increase (the packing has been increased by more than 3%)
FRL's:	0% increase
Equalizers:	0% increase
Spectrom Gear Pumps	0% increase

You can access a PDF version of the price list by visiting www.spectromparts.com or, if you require an excel version, please email Trevor Garton at trevor.garton@spectromparts.com

Please let us know if you have any questions.

Best regards,

Darren Cherry
General Manager
Spectrom Aftermarket Pump Parts